



How do documentary collections reduce the risk for customers in export/import transactions?

Jan Borsdow

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Seminar paper from the year 2006 in the subject Business economics - Trade and Distribution, grade: 19,5/25, University of Queensland, course: Export Management, 7 entries in the bibliography, language: English, abstract: In times of globalization which implicates a strong increase of export activities, a lot of additional securities are required. There are more problems and risks while having trade activities between different countries, e.g. currencies, insurance, liability, payment and many more. Nevertheless, to reduce these risks, one of many possibilities is the using of documentary collection for a trouble free trade (special for payment issues).

This writing report covers the topic payment terms and risks with focussing at documentary collection and how it can reduce the risks for customers in export/import activities.

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